



Sports & Wellness Insurance

EXPANDED APPETITE GUIDE

Sports & Wellness Insurance has been agents' go-to market for more than 20 years for a variety of sports, fitness and wellness industry risks. Our team is made up of knowledgeable and experienced underwriters, dedicated to delivering exceptional client service and understanding the unique risks this industry faces.

We recently expanded our appetite and now cover more than a dozen additional classes — including horseback riding, adventure courses, mountain biking and water activities — all backed by an A rated carrier!

PROGRAM ADVANTAGES

- Industry Expertise
- A Rated Carrier
- Nationwide Footprint
- Premier Risk Management Services
- Excellent Customer Service

→ nsm-sportsinsurance.com

PREFERRED CLASSES

- Hiking/Backpacking
- Biking/Mountain Biking
- Water Activities:
 - » Canoeing
 - » Kayaking
 - » Paddle Boarding
- High/Low Ropes Courses
- Zip Line
- Archery
- Adventure/Challenge Course Facilitators
- Fishing Guides
- Campground Resorts

COVERAGE HIGHLIGHTS – GENERAL LIABILITY REQUIRED FOR ALL POLICIES

- General Liability
 - » Loss of Life
 - » Cyber Liability
 - » Watercraft Liability
 - » Medical Expense available
 - » No audit required
- Sexual Misconduct coverage
- Professional Liability
- Employment Practices Liability Insurance
- Not-for-profit Management Liability
- Inland Marine
- Hired and Non-owned Auto
- Crime
- Workers' Compensation
- Commercial Auto
- Umbrella



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EXCLUDED CLASSES

- Boot Camps
- Equestrian Roping, Gymkhana, Wrangling, Rodeos or Timed Events
- Racing/Competition
- Rentals for ATVs/Snowmobiles/Jet Skis/Motorcrafts over 25 HP
- Amusement and Water Parks
- Mobile Home Parks
- Hotel or Franchised Resorts
- Property Management or Rental Agencies such as AirBnB and VRBO
- Coastal Waters and Great Lakes Exposures
- Exotic Species Fishing
- Weight-loss Camps
- Boy Scout Councils
- Girl Scout Councils
- Semi-professional/Professional Leagues
- Invasive Medical Exposures

SUBMISSION REQUIREMENTS

- Completed and current ACORD applications for all request lines of business
- Current Statement of Values (in Excel format)
- Currently valued loss runs for the past five years (plus current year)
- Sexual/child abuse procedures and training details
- Email completed submissions to **Adam Blom** (ahblom@nsminc.com)