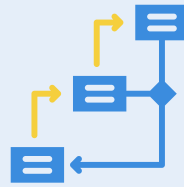


Improve Workers' Comp Claims Management and Outcomes

Through an exclusive partnership with Zenjuries, Staffing Lines is pleased to offer our insureds access to a digital case management platform that automates the claims process, provides an enjoyable user experience for injured workers and can **lower claims costs by as much as 30-50%**.

Most claims resources are consumed by day-to-day administrative tasks. We support their efforts by automating tasks through algorithms — managing claims as expeditiously and cost effectively as possible while producing better loss ratios through lower claim costs.

Product Highlights & Benefits



Claims automations and workflows



Central hub for all claims communications and documents



Fast and easy injury reporting in under a minute via the app



Improved claims handling procedures



Injured employee nurturing for a positive experience



Faster claims closures



Track claims progress in real time and on-demand



Lower litigation rates and costs per claim by 30-50%



Analyze trends and identify opportunities for improved safety and profitability

The cost to utilize Zenjuries is only **\$1.99/employee/month**

INTERESTED?

Let your Staffing Lines underwriter know you are interested in this opportunity, and we will begin the enrollment process. There is an easy onboarding process to get started.

► Learn more: app.zenjuries.com/buynow

Zenjuries Overview:

World's Best Workers' Compensation Application

Staffing Lines is proud to offer Zenjuries to help our agents deliver top-notch service and lower claims costs via an easy-to-use claims management platform.



What is Zenjuries?

Zenjuries is a digital, automated case management tool for workers' comp incidents and claims. Learn more at www.zenjuries.com.



Can Zenjuries help with open claims or just future/new claims?

Zenjuries can handle active claims in addition to future claims.



How does it work?

Zenjuries works in partnership with Staffing Lines and our third-party administrator, PMA. For insureds who opt in, all parties — including the agent and insured — are invited to participate for the onboarding and to set up the Zenjuries profile with the insured. Then, Zenjuries will manage existing and new claims.



Is this only for new policies/accounts? Can I offer it to my insureds who already have active policies with Staffing Lines?

Zenjuries can work with all of the above. We can include it in a quote for new business or it can be added on during any point of a pre-existing policy period.



Can I use Zenjuries for my insureds who have policies with other programs/carriers and not Staffing Lines?

Zenjuries is currently an exclusive offering for Staffing Lines insureds.



Is adding Zenjuries to our workers' comp policy mandatory?

Zenjuries is an optional cost reduction service with an additional monthly fee.



What is the cost to use this service?

The cost to utilize Zenjuries is \$1.99 per employee per month.



Do insureds pay for all employees or just employees with open workers' comp claims?

Insureds will pay for all employees, not just those with open claims.



How is the insured billed? Is the cost added on to their monthly premium?

Zenjuries is SaaS and is a monthly subscription fee. The fee is a separate auto-pay, direct bill between Zenjuries and the insured and includes unlimited user seats and cloud space.



How do I report the number of employees? What about seasonal employees who come and go?

The number is collected when the insured signs up for Zenjuries and can be an estimate or average. If their number of employees fluctuates by season, entering the lower number is fine.



Could sharing claims information and details with Zenjuries be considered a HIPAA violation?

While this is a common concern, we already have a business associate's agreement (or BAA) in place, so working with Zenjuries is not in violation of HIPAA.



How does my insured sign up?

Let your Staffing Lines contact know you are interested in this opportunity, and we will begin the enrollment process. There is an easy, collaborative onboarding process to get started.